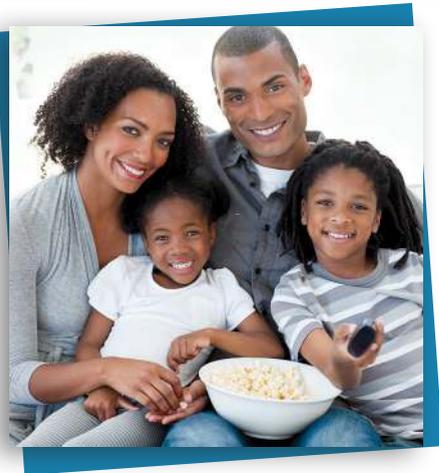


ENERGY Connection

Industry News to Keep You Connected

WINTER 2017 • ISSUE 16



EnergyGuard[™]: Year-Round Repair Protection

A complimentary benefit for our valued customers

As an Agway Energy Services customer you receive extra comfort, savings and peace of mind with our **EnergyGuard** program! It's just one way we provide greater value to our customers. The program includes:

Now Available to Commercial Customers!

- **Heating Repair** – Covers the full cost of most major parts and labor
- **Central Air Conditioning Repair** – Up to \$1,000 in covered parts and labor each year
- **Electric Line Repair** – Up to \$1,000 in covered parts and labor each year
- **Professional Service 24/7/365** – Prompt emergency service you can trust any time of the day or night by our team of reliable technicians

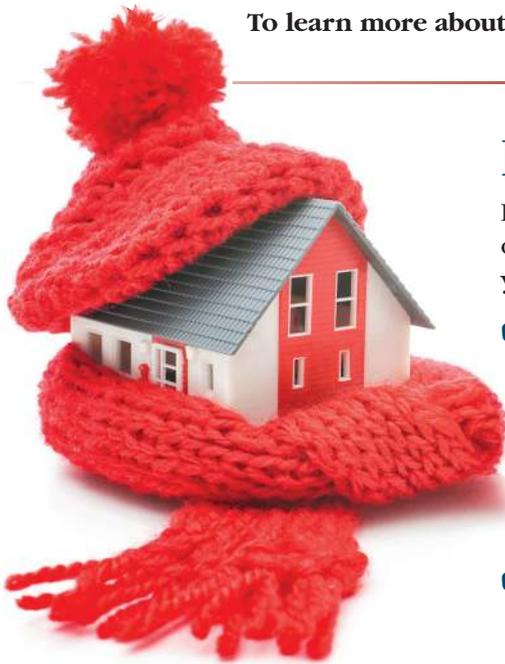
Agway Energy Continues to Grow in Pennsylvania!

Serving Customers of Duquesne Light Company

We're pleased to announce we have expanded our electricity service to customers on the **Duquesne Light Company utility system**. That means if you live in the Duquesne utility geography, you're eligible to receive electricity service from Agway Energy. And remember, if you choose Agway for your residential electricity service, you'll automatically receive our EnergyGuard service as a complimentary benefit.



To learn more about our programs call 1-888-982-4929.



Reduce Your Energy Usage in 2017

Lowering your energy consumption — and your energy costs — can be as easy as putting on a sweater! Simply follow these easy, no-cost ways you can **save money by reducing your energy use**. These small actions can add up to big savings by the end of the year!

- ✓ **Lights** — Any time a light bulb burns out, replace it with an LED bulb
- ✓ **Heating** — Lower the thermostat a couple degrees and throw on a sweater
- ✓ **Water Heating** — Lower the temperature a few degrees — it's safer too!
- ✓ **Windows** — Keep your curtains open during the day and closed at night
- ✓ **Refrigerator** — Got ice build-up? Defrost your freezer to help it use less electricity
- ✓ **Laundry** — Wash with cold water whenever possible
- ✓ **Computer** — Turn it off or put it to sleep mode when you're not using it

Light Bulbs 101

How do CFLs and LEDs compare to traditional light bulbs? Which one lasts longer? Which is best for the environment? The answers to these questions and more can be found in this chart.

So what's the verdict?

LED light bulbs use up to 90% less energy than a traditional incandescent bulb and will last up to 50 times longer! They're also more earth-friendly than CFLs. That means even though LEDs are more costly to purchase, they can save you money in the long run.



	Incandescent	Fluorescent/CFL	LED
Efficiency (Energy converted to light)	20-30%	60%	80%
Longevity	1,000 hours	10,000 hours	50,000 hours
Dimmable	Yes	No	Yes
Recyclable	No	No	Yes
Contains Hazardous Material	No	Yes, mercury gas	No
Amount of Heat Produced	High	Medium	Very low or none



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In this issue!

- EnergyGuard Repair Coverage
- Light Bulb Comparison
- Tips for Reducing Your Energy Use
- Budget Payment Plan
- Refer & Receive Referral Program

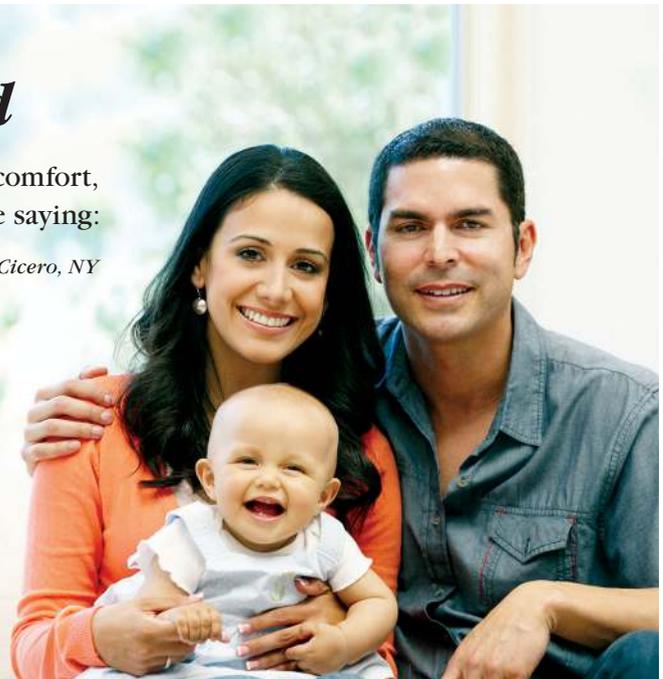
Peace of Mind Comes Standard

As an Agway Energy Services customer, you automatically receive extra comfort, savings and peace of mind with EnergyGuard! Here's what customers are saying:

"This service is a savior to us seniors. Thanks for being there." M.S., Cicero, NY

"I love the peace of mind of having Agway always there to help us in an emergency." H.A., Rome, NY

"This service is a blessing for elderly and those on a fixed income who do not have the funds for repairs. Thank you." S.S., Port Ewen, NY



Refer & Receive REFERRAL PROGRAM



Refer a Friend & Receive a \$50 Gift Card!

Do you enjoy the exceptional service and value you receive as an Agway Energy customer? Do you know someone who could also benefit from having an energy partner they can trust? Then refer them to us!

For every person you refer who becomes a new Agway Energy customer, we'll reward you with a **\$50 gift card** from a selection of restaurants, home improvement, or retail stores in your area.

There is no limit to the number of customers that you can refer. Simply **refer, receive, and repeat!** To make a referral, visit our website or call us today at **1-888-982-4929**.

Enjoy Predictable Energy Bills with the Budget Payment Plan

The **Budget Payment Plan** takes the seasonal peaks and valleys out of your energy bills, making it easier to manage monthly expenses.

- ✓ **Receive predictable, simple bills.** Your monthly payment is calculated based on your actual energy usage, so you can enjoy steady, equal payments every month!
- ✓ **Enjoy the benefits.** This is a great way to deal with volatile energy prices while managing your household budget.
- ✓ **Enrollment is free.** There are no fees for this plan, and you can enroll at any time.

To find out how low your monthly payments can be, call us today at **1-888-982-4929**.



EMERGENCY SAFETY Services 24/7/365

As an Agway Energy Services customer, your natural gas and electricity are distributed by your local public utility company. Please contact your local utility directly for service questions and safety information, such as what to do in a power outage or if you suspect a natural gas leak.

You can view their contact information on your bill or at www.agwayenergy.com/safety.



MOVING? Let Us Know!

We serve customers in New York and Pennsylvania. So if you're moving, let us know! That way you can continue to enjoy the peace of mind and protection that comes with EnergyGuard!



GO GREEN With Us!

To learn more about our Agway **Green Choice**™ environmentally-friendly solutions visit us at www.agwayenergy.com.

For more than 15 years, homeowners in your community have depended on Agway Energy Services for professional repair service.

You can trust our experts to provide your family with more value, better home comfort, and greater peace of mind. To learn more about your energy options, contact an Agway Energy Services representative at 1-888-982-4929 Monday through Friday, 8:00 am to 4:30 pm EST. The Agway Energy Connection is published by Agway Energy Services for its customers. This information and more is available online at www.agwayenergy.com. The articles and opinions in this newsletter are for general information only and are not intended to provide specific advice or recommendations for any individual.